

Know Before you shop:

If you want to compare mattresses the right way, it is important to compare the features that matter the most. This checklist will help you compare important features of the mattresses you are thinking about buying.

What are you looking for?

What type of sleeper are you?

- Side sleepers need a softer mattress than back and stomach sleepers. Firm Medium-Firm Medium-Soft
 - If you sleep with someone else and they need a different type of mattress, this will be an important part of your search. There are many solutions.
- What is your budget? \$ _____
- Do you want a green mattress? Yes – this is important to me Not as important as staying in my budget
- Do you tend to sleep hot? If you do, you'll want to pay extra attention to cooling technology.
- If you miss work to wait for a delivery, do you lose money? You'll want to pay attention to delivery schedules.
- Do you want to have the best chance of getting a great mattress? You'll need an in-home sleep trial with a money back guarantee.
- Do you need financing? You may be better off buying a less expensive mattress and saving for a great mattress. Many furniture and mattress companies have high interest rates. Some online mattress companies offer low interest rate financing.
- What size is the room where the mattress is going? What size mattress will fit in the room?
- Are there any issues with tight stair cases that will require a split mattress to get it through the passageway?
- How long do you want this mattress to last? If this is your first mattress out of college, you may be fine getting one that will see you through a few years until you are more settled. If you are older, your health can be significantly impacted by the mattress you choose. The right mattress makes the difference between waking up ready for the day and waking up in pain.

How does the mattress stack up?

	Mattress A	Mattress B	Mattress C
Firmness level of mattress?			
Price?	\$	\$	\$
Sleep Comfort Guarantee (Sleep Trial) (number of nights)			
Are returns allowed?			
Are exchanges allowed?			
Are there restocking fees if you exchange, return or cancel your order?	\$	\$	\$
Can the exchange mattress be on sale?			
If you exchange for a less expensive mattress, will you be refunded the difference?			
What is the delivery fee?	\$	\$	\$
Do they require a mattress protector for the warranty to be valid?			
Do they require a mattress protector for the sleep trial to be valid?			
Do they require you to buy their mattress protector? If yes, price?	\$	\$	\$
What do they do with returned mattresses?			
Do you have to wait before returning an uncomfortable mattress?			
What is the ILD Weight of the core foam? (important for durability)			
What is the depth of Core Foam?			
Weight of second foam layer?			

Depth of second foam layer?			
Weight of third foam layer?			
Depth of third foam layer?			
Available in different firmness levels on each side?			
Warranty duration?			
Is the warranty void if there is a stain or soil on the mattress?			
Is the warranty void due to a close out, clearance price, or floor model?			
Will the warranty be void if you don't use a specific foundation?			
Limited warranty? (What is covered)			
Pro-rated warranty?			
Are mattress inspectors required to use the warranty? Cost?	\$	\$	\$
Who pays for the mattress inspector?			
Is there a fee to exchange a defective mattress?	\$	\$	\$
Is delivery free when a defective mattress is replaced?	\$	\$	\$
How many coils are in the mattress?			
What is the coil gauge?			
What are the coils made from?			
What type of coil is in the mattress?			
Is the mattress designed to sleep cool?			
How is it cooled? (gel, copper, convoluted, other)			
Cost of delivery?	\$	\$	\$
Delivery times?			
On time delivery stats for the store?			
Are the driver's paid per delivery or by the hour?			
Who is responsible for damage to your home during delivery?			
Do the delivery staff have worker's compensation insurance?			
How long do you have to cancel without penalty after you sign the contract?			

Remember to compare to online sleep trials, prices, and service.

Remember to read Better Business Bureau, Consumer Affairs, and Yelp Reviews before you buy.